

## BUILD SALES BY EDUCATING YOUR CUSTOMER IN AN INTERACTIVE MEETING

### MEETING OPTIONS

We will customize the meeting to cover the information most relevant to your customer. Visit [Tolomatic.com/tolotalks](http://Tolomatic.com/tolotalks) for ideas on topics.

#### 1. 10-15 MIN PRODUCT INTRODUCTION

Allow us to showcase a product or application to your customers and answer their questions.

#### 2. 30-45 MIN INTERACTIVE SALES CALL

Conduct an interactive sales call in real time with all of our physical demos available to be used.

#### 3. 1-2 HOUR LUNCH & LEARN

Educate customers on our products, applications, technology and/or linear motion from the experts.

### USES:

- Showcase moving demos to show control, speed, infinite positioning capability
- Product line introduction showing product families, features and benefits
- Training with customers
- Introduction to Tolomatic Leadership

### HOW TO SET UP A MEETING:

**Easy!** Contact your Sales Manager or Application Engineer and schedule a time slot. We will take care of the details. You just:

1. Find a time that works for everyone.
2. Get a meeting link from us to join the meeting.



VISIT [WWW.TOLOMATIC.COM/DEMO-STUDIO](http://WWW.TOLOMATIC.COM/DEMO-STUDIO)  
LET'S SCHEDULE A SALES CALL TOGETHER SOON